FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

For the Year Ended December 31, 2022 (With Summarized Comparative Information for the Year Ended December 31, 2021)



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Five Talents USA

Opinion

We have audited the accompanying financial statements of Five Talents USA (the Organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Five Talents USA as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.



The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Five Talents USA's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 11, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Change in Accounting Principle

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As disclosed in Note 2 to the financial statements, Five Talents USA adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* Our opinion is not modified with respect to this matter.

HAN GROUP LLC Washington, DC

April 5, 2023

Statement of Financial Position December 31, 2022 (With Summarized Comparative Information for 2021)

	2022		2021		
Assets	¢	220.070	¢	257.427	
Cash	\$	230,079	\$	257,426	
Contributions receivable, net		348,701		384,253	
Investments		110,613		140,298	
Prepaid expenses and other assets		11,007		17,243	
Total assets	\$	700,400	\$	799,220	
Liabilities and Net Assets					
Liabilities					
Accounts payable and accrued expenses	\$	12,403	\$	8,525	
Subgrants payable		-		13,182	
Total liabilities		12,403		21,707	
Net Assets					
Without donor restrictions:					
Undesignated		450,006		368,323	
Board designated – general reserve		75,000		75,000	
Total without donor restrictions		525,006		443,323	
With donor restrictions		162,991		334,190	
Total net assets		687,997		777,513	
Total liabilities and net assets	\$	700,400	\$	799,220	

Statement of Activities Year Ended December 31, 2022 (With Summarized Comparative Information for 2021)

				2022		 2021
		nout Donor		th Donor		
	Re	strictions	Re	strictions	 Total	
Revenue and Support						
Contributions	\$	898,268	\$	234,959	\$ 1,133,227	\$ 1,244,357
Donated goods and services		13,678		-	13,678	12,400
Investment (loss) income, net		(29,626)		-	(29,626)	22,052
Net assets released from restrictions:						
Expiration of time restrictions		221,921		(221,921)	-	-
Satisfaction of purpose restrictions		184,237		(184,237)	 	 -
Total revenue and support		1,288,478		(171,199)	 1,117,279	 1,278,809
Expenses						
Program services		863,991			 863,991	 753,957
Supporting services:						
Management and general		122,575		-	122,575	116,613
Fundraising		220,229		<u>-</u>	220,229	176,254
Total supporting services		342,804		-	342,804	292,867
Total auropeas					1 20/ 705	
Total expenses		1,206,795		-	 1,206,795	 1,046,824
Change in Net Assets		81,683		(171,199)	(89,516)	231,985
Net Assets, beginning of period		443,323		334,190	 777,513	 545,528
Net Assets, end of period	\$	525,006	\$	162,991	\$ 687,997	\$ 777,513

Statement of Functional Expenses
Year Ended December 31, 2022
(With Summarized Comparative Information for 2021)

					2022					2021
	Supporting Services									
	Program Services		anagement and General	F	undraising	Total Supporting Services Total		Total		Total
Subgrants and awards	\$ 548,833	\$	-	\$	-	\$	-	\$	548,833	\$ 501,444
Salaries and related expenses	252,819		60,351		176,188		236,539		489,358	371,840
Professional fees	13,575		36,206		9,460		45,666		59,241	53,023
Office expenses	11,067		16,674		9,974		26,648		37,715	73,413
Meetings and events	13,382		4,151		5,608		9,759		23,141	2,394
Travel	7,444		1,778		5,188		6,966		14,410	3,007
Printing	6,695		987		6,720		7,707		14,402	16,859
Occupancy	6,200		1,480		4,320		5,800		12,000	12,000
Insurance	3,976		948		2,771		3,719		7,695	7,844
Other expenses	 <u>-</u>								-	5,000
Total Expenses	\$ 863,991	\$	122,575	\$	220,229	\$	342,804	\$	1,206,795	\$ 1,046,824

See accompanying notes. 5

Statement of Cash Flows Year Ended December 31, 2022 (With Summarized Comparative Information for 2021)

	2022		2021
Cash Flows from Operating Activities			
Change in net assets	\$	(89,516)	\$ 231,985
Adjustments to reconcile change in net assets to net cash			
(used in) provided by operating activities:			
Net realized and unrealized (loss) gain on investments		36,882	(8,798)
Donated marketable securities		(45,648)	(25,304)
Proceeds from sales of donated marketable securities		45,423	24,821
Change in present value discount		10,194	1,443
Change in operating assets and liabilities:			
Contributions receivable		25,358	(166,408)
Prepaid expenses and other assets		6,236	(2,877)
Accounts payable and accrued expenses		3,878	14,549
Subgrants payable		(13,182)	 14,549
Net cash (used in) provided by operating activities		(20,375)	 69,411
Cash Flows from Investing Activities			
Proceeds from sales of investments		-	30,000
Purchases of investments		(6,972)	 (1,370)
Net cash (used in) provided by investing activities	-	(6,972)	 28,630
Net (Decrease) Increase in Cash		(27,347)	98,041
Cash, beginning of period		257,426	 159,385
Cash, end of period	\$	230,079	\$ 257,426

1. Nature of Operations

Five Talents USA (the Organization) was incorporated in the Commonwealth of Virginia in March 1999 as a not-for-profit organization. The Organization works through local Anglican Communion churches around the world to combat poverty in developing countries by using micro-enterprise development and is a member of the Five Talents International (FTI) family, which includes sister organizations in the United Kingdom and Kenya.

The Organization's vision is to eradicate extreme poverty by restoring human dignity and creating strong, sustainable communities. The Organization works to combat poverty in the developing world by:

- Empowering families living in poverty with knowledge and skills to read, write, save, and invest.
- Developing community savings groups and helping families to launch and grow small businesses.

The Organization signs memorandums of understanding (MOUs) with local church partners that operate community savings and loan programs in developing countries. These documents provide for funding from the Organization, based on mutually agreed upon plans. The Organization also receives funds designated for certain programs and countries.

<u>Programs</u>

Direct program funds for the year ended December 31, 2022, were expended in the following areas: grants to overseas partners for program operations, training, and consulting totaling \$465,910 and overseas travel by staff and consultants for monitoring, oversight, and technical assistance totaling \$82,923, shown together as subgrants and awards on the accompanying statement of functional expenses. In 2022, the Organization's programs served 33,799 savings group members and 5,340 literacy learners. Below is a summary of the Organization's impact by country through December 31, 2022:

Latin America

Bolivia – The Organization has worked in the mountainous areas of southern Bolivia for over a decade, reaching families living in extreme poverty, and developed a plan for expansion to three new areas. In partnership with Seeds of Blessing, the Organization facilitates small business development through training, mentorship, and community savings and loans. Participants join small savings groups and receive training in budgeting, saving, business planning, nutrition, and discipleship. They learn how to invest in and grow small businesses.

Asia

Myanmar – The Organization has worked in Myanmar for almost a decade with the local Anglican Church's Mothers' Union to catalyze micro-enterprise development. Programs have focused on the creation of Savings Groups in undeveloped regions of Irrawaddy Delta, Yangon, Toungoo, Mandalay, Pyay, Hpa-an and Myitkyina. Savings group members establish or develop their own businesses and often work together to form cooperatives. Members developed a variety of agricultural businesses.

1. Nature of Operations (continued)

Africa

Burundi - Burundi is the world's most rural country, with 90% of the population engaged in farming. Over 75% of the population of Burundi live in multidimensional poverty, with an estimated 8.6 million people (73%) living below the international extreme poverty line of \$1.90 a day (UNDP, 2022). Since 2010, the Organization partners with the Mothers' Union of the Anglican Church in Burundi to offer training in literacy and numeracy, business skills, and the formation of community Savings Groups. Members have access to mentorship, basic financial services, and emergency funds.

Democratic Republic of Congo - In 2018, the Organization began a partnership with the Diocese of Aru, in the northeastern corner of DR Congo. The program has worked to mobilize church and community leaders, to train and mentor staff and community workers on literacy, savings and business, and to launch new Savings Groups.

Kenya – The Organization began working in Kenya well over a decade ago and has served communities in regions across Kenya. Participants in these programs learn key skills in financial management and business development. They also engage in community-owned and managed savings groups. Most members start as subsistence level farmers, but many end up developing their own small businesses. The Organization is serving Savings Groups in the regions of Kericho, Baringo, Western, Marsabit and Mombasa. Several regions have formed SACCOs, which are now self-sustaining, from the Savings Group program; in Thika, Embu and Nakuru.

Rwanda – The Organization started a new program in partnership with the Mothers' Union of the Anglican Church of Rwanda in 2022. The program is targeted to reach female-headed households who were significantly affected by the covid pandemic. The program includes training on literacy, Savings Group formation, agriculture and nutrition.

South Sudan – The Organization has worked successfully in South Sudan and Sudan for over a decade and is one of the few organizations that has worked to develop a sustainable model for microfinance there. The Organization works in four regions in South Sudan: Greater Bahr-el-Ghazal, Juba, Renk and Terekeka, and with training and access to financial services. Additionally, the Organization has incorporated a trauma-healing for peace-building program through the Savings Group platform.

Tanzania – The Organization has worked in Tanzania for over a decade, with a variety of local partners, to provide financial inclusion services to the rural poor. The Organization's programs provide training to develop community-owned Savings Groups for local development. Programs have served members in Morogoro and numerous regions that are part of Vicoba program in Tanzania.

Uganda – The Organization supports literacy, business training, and the formation of community Savings Groups in the region of Karamoja, Uganda.

2. Summary of Significant Accounting Policies

Basis of Accounting

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). Consequently, revenue is recognized when earned and expenses are recognized as obligations are incurred.

New Accounting Pronouncements Adopted

Contributed Nonfinancial Assets

Effective January 1, 2022, the Organization adopted ASU 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets, which requires an organization to present contributions of nonfinancial assets as a separate line item apart from contributions of cash or other financial assets on the statement of activities. Additionally, the categories of recognized contributed nonfinancial assets, how the services were utilized and the valuation techniques and inputs used to arrive at a fair value measure are disclosed. The Organization adopted ASU 2020-07 on a retrospective basis. The presentation and discloses of contributed nonfinancial assets have been enhanced in accordance with the standards.

Investments

Investments are measured at fair value and are composed of mutual funds and money market funds. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Unrealized gains or losses on investments are determined by the change in fair value at the beginning and end of the reporting period. Investment income is presented net of investment advisory and management fees, if any, on the accompanying statement of activities. Net realized and unrealized gains or losses on investments are included in net investment income. Money market funds held in the investment portfolios are included in investments on the accompanying statement of financial position.

Classification of Net Assets

- Net Assets Without Donor Restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of the Organization's general operations and include a board designated general reserve.
- Net Assets With Donor Restrictions represent funds that are subject to donor-imposed restrictions.
 Some donor-imposed restrictions are temporary in nature, such as those that will be met by the
 passage of time or other events specified by the donor. Other donor-imposed restrictions are
 perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The
 Organization did not have any donor-imposed restrictions which are perpetual in nature at December
 31, 2022.

2. Summary of Significant Accounting Policies (continued)

Revenue Recognition

Contributions

Unconditional contributions are recognized as revenue when received or promised and are reported as support with donor restrictions if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported on the accompanying statement of activities as net assets released from restrictions.

Conditional contributions, that is, those with a measurable performance or other barrier and a right of return, are recognized as revenue once the conditions on which they depend have been met. Amounts recognized in revenue that have not been received are included in contributions receivable on the accompanying statement of financial position. Conversely, amounts received in advance of the conditions being met are recorded as refundable advances on the accompanying statement of financial position. The Organization did not have any receivables or refundable advances related to conditional contributions at December 31, 2022. In addition, the Organization had no unrecognized conditional awards at December 31, 2022.

Donated marketable securities are recorded as contributions at their estimated fair market values at the date of donation. The Organization's policy is to sell donated securities as soon as practical.

Donated Goods and Services

Donated services are recognized as both revenue and support and expenses on the accompanying statement of activities at the estimated fair value as provided by the donor at the date of donation. Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Donated goods were used in the Organization's programs and totaled \$1,868. The donated goods were valued based on the price of similar goods offered for sale. The Organization received \$11,810 in donated legal services used in general and administrative activities during the year ended December 31, 2022. The value of donated legal services was determined based on local law firm's rates for nonprofits. No donated goods or services were monetized. Donated goods and services are presented on the statement of activities and are included in the relevant expense categories on the statement of functional expenses.

Functional Allocation of Expenses

The costs of providing program and supporting services have been summarized on a functional basis on the accompanying statement of activities. The statement of functional expenses presents expenses by function and natural classification. The Organization incurs expenses that directly relate to, and can be assigned to, a specific program or supporting activity. The Organization also conducts a number of activities which benefit both its program objectives as well as supporting services. These costs, which are not specifically attributable to a program or supporting activity, are allocated by management on a consistent basis among program and supporting services benefited based on the distribution of labor. Expenses allocated include salaries and related expenses, office expenses, meetings and events, travel, printing, occupancy and insurance.

2. Summary of Significant Accounting Policies (continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Summarized Comparative Information

The accompanying financial statements are presented with certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021 from which the summarized information was derived.

3. Concentrations and Contingencies

The Organization's cash balances are held at commercial financial institutions and the aggregate balance, at times, may exceed the Federal Deposit Insurance Corporation (FDIC) limit or the Securities Investor Protection Corporation (SPIC) limits per depositor, per institution. The Organization has not experienced any losses to date as it relates to FDIC or SIPC insurance limits, monitors the credit worthiness of these institutions and believes that the risk of any loss is minimal.

In addition, the Organization invests funds in a professionally managed portfolio of marketable securities. Such investments are exposed to market and credit risks. Therefore, the Organization's investments may be subject to significant fluctuations in fair value. As a result, the investment balances reported on the accompanying financial statements may not be reflective of the portfolio's value during subsequent periods.

Revenue from four sources accounted for approximately 29% of the Organization's revenue and support for the year ended December 31, 2022. Additionally, receivables due from four sources comprise 63% of total contributions receivable at December 31, 2022.

4. Contributions Receivable

Contributions receivable are comprised of unconditional promises to give and are receivable as follows at December 31, 2022:

Receivable in one year	\$ 200,941
Receivable in one to five years	 159,000
Total contributions receivable Less: unamortized discount	 359,941 (11,240)
Contributions receivable, net	\$ 348,701

Multi-year grants are discounted to their present value with discount rates ranging from 1.19% to 5.22% over the period of the grants using an estimate of expected cash flows. The Organization has not recorded an allowance for uncollectible accounts, as management believes all amounts are fully collectible.

5. Investments

Investments consist of the following at December 31, 2022:

Mutual funds Money market funds	\$ 109,910 703
Total investments	\$ 110,613

6. Fair Value Measurements

The three levels of the fair value hierarchy for recurring fair value measurements are prioritized based on the inputs to valuation techniques used to measure fair value and are as follows:

- Level 1 Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.
- Level 2 Other observable inputs, either directly or indirectly, including:
 - Quoted prices for similar assets/liabilities in active markets;
 - Quoted prices for identical or similar assets in non-active markets;
 - o Inputs other than quoted prices that are observable for the asset/liability; and,
 - o Inputs that are derived principally from or corroborated by observable market data.
- Level 3 Unobservable inputs that cannot be corroborated by observable market data.

The following is a summary of input levels used to determine fair values, measured on a recurring basis, of investments at December 31, 2022:

	 Level 1	Total		
Mutual funds Money market funds	\$ 109,910 703	\$	109,910 703	
Total investments at fair value	\$ 110,613	\$	110,613	

7. Liquidity and Availability of Resources

The following schedule reflects the Organization's financial assets as of December 31, 2022, reduced by amounts not available for general use within one year. All financial assets listed below are considered to be convertible to cash within one year.

Financial Assets:	
Cash	\$ 230,079
Contributions receivable due within one year	200,941
Investments	 110,613
Total financial assets	541,633
Less those unavailable for general expenditures within one year: Donor-imposed restrictions on the financial assets Board designated general reserve	(162,991)
Board designated general reserve	 (75,000)
Financial assets available to meet cash needs for general	
expenditures within one year	\$ 303,642

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. In addition to financial assets available to meet general expenditures over the next year, the Organization operates with a balanced budget on a cash-flow basis. In addition, the Organization has a revolving line of credit of up to \$40,000 upon which it may draw and the Board may authorize release of the board designated general reserve should the need arise.

8. Net Assets With Donor Restrictions

Net assets with donor restrictions were restricted for the following at December 31, 2022:

Subject to passage of time	\$ 162,719
Subject to expenditure for specific purposes:	
Africa	272
Total net assets with donor restrictions	\$ 162,991

8. Net Assets With Donor Restrictions (continued)

During the year ended December 31, 2022, releases from net assets with donor restrictions were for the following:

Expiration of time restrictions	\$ 221,921
Satisfaction of expenditures for specific purposes:	
Africa	114,455
Program Evaluation and Assessment	33,374
Asia	29,882
Latin America	6,526
Total net assets released from restrictions	\$ 406,158

9. Commitments

Line of Credit

The Organization has a secured revolving line of credit with a financial institution of up to \$40,000 to be used as cash flow needs arise. The line of credit carries an interest rate of eight percentage points. The line of credit is secured by the marketable securities account held by the Organization. There was no balance outstanding on the line of credit at December 31, 2022.

Hotel Commitments

The Organization has commitments with hotels and other venues from time to time and has entered into an agreement for a future meeting. The agreement states that the Organization will be liable for certain cancellation fees and liquidated damages in the event of cancellation. Such expenses are recorded at the time there is a decision to cancel.

10. Pension Plan

The Organization maintains a simple IRA plan (the Plan) for all eligible employees. Eligible employees may contribute a percentage of their annual compensation, subject to certain limitations, to the Plan. The Organization can match up to 3% of qualified employee's contributions. The Organization contributed \$11,318 to the Plan during the year ended December 31, 2022, which is included in salaries and related expenses on the accompanying statement of functional expenses.

Notes to Financial Statements December 31, 2022

11. Income Taxes

Under Section 501(c)(3) of the Internal Revenue Code, the Organization is a nonprofit organization and is exempt from federal taxes on income other than net unrelated business income. No provision for federal or state income taxes is required for the year ended December 31, 2022, as the Organization had no taxable net unrelated business income.

The Organization follows the authoritative guidance relating to accounting for uncertainty in income taxes included in Accounting Standards Codification Topic 740-10, *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. It is the Organization's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in income tax expenses.

The Organization performed an evaluation of uncertain tax positions for the year ended December 31, 2022 and determined that there were no matters that would require recognition in the financial statements or that may have any effect on its tax-exempt status. The statute of limitations generally remains open for three tax years with the U.S. federal jurisdiction or the various states and local jurisdictions in which the Organization files tax returns.

12. Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 5, 2023, the date the financial statements were available to be issued. There were no subsequent events that require recognition of, or disclosure in, the financial statements.